

Global business partners

A country of business

On international trade, Mexico has been focused on diversifying its markets, for its products and services, through the signing of many trade agreements with European, Asian and American economies. In this way, the country positions itself as an entrance door to a market that represents around 60% of world's GDP, with over a billion of potential consumers.

Mexico has signed Free Trade Agreements (FTA) and an Economic Partnership Agreement (EPA), gaining preferential access to the markets of 46 countries that include the largest economies of the world, such as the United States, Canada, the 28 members of the European Union and Japan. Mexico also has 6 Economic Complementation Agreements (ECA), as well as two Partial Scope Agreements.

Agreements	Percentage of World's GDP 2017	Population 2017 (millions of people)
North America FTA	27.8 %	486
European Union FTA	23.1 %	633
EPA Japan	7.5 %	250
ECA Mercosur*	5.2 %	417
ECA Brazil	4.0 %	331
European Free Trade Association FTA	2.8 %	138
FTA Pacific Alliance (Chile, Colombia & Peru)	2.4 %	223
ECA Argentina	2.2 %	168
FTA Israel	1.9 %	132
Single FTA Center América (El Salvador, Nicaragua, Honduras, Costa Rica & Guatemala)	1.7 %	166
PSA Ecuador	1.6 %	140
ECA Cuba	1.5 %	135
FTA Panama	1.5 %	128
FTA Uruguay	1.5 %	127
ECA Bolivia	1.5 %	135
PSA Paraguay	1.5 %	130
Total	62.4%	1,592.8

FTA: Free Trade Agreement

EPA: Economic Partnership Agreement

ECA: Economic Complementation Agreement

PSA: Partial Scope Agreement

* In addition, Mexico has signed the ECA 55 for the Automotive Sector

Source: Ministry of Economy, International Monetary Fund, 2018.

Competitive advantages

In order to enforce the legal protection of monetary flows for the productive sector, Mexico has 30 Promotion and Reciprocal Protection of Investments Agreements (IPPA) signed with 31 countries. There has also been an effort to avoid equivalent taxation during the same period by two or more taxation authorities on the participants of the Mexican market, through the signing of Double Taxation Avoidance Agreements

Therefore, with its international trade strategy, Mexico offers access to diverse markets, tariffs reductions, investment opportunities, legal transparency, intellectual property protection, and just and attractive competition.