



- Capital: La Paz
- Municipalities: 5
- Population: 795,526
- % of national population: 0.6
- Territorial surface: 73,922 km²
- % of surface of the country: 3.8
- % share in national GDP: 0.8
- Sector with the highest contribution to state GDP: Wholesale and retail trade (20.0%)

Why invest in Baja California Sur?

While Baja California Sur boasts an abundance of natural wonders and a variety of protected natural areas, which are categorized as legacies for humanity, it supports urbanization. Through continued development, Baja California Sur is growing rapidly by creating modern, excellent infrastructure.

With natural beauties and first-class infrastructure, Baja California Sur is known as one of the world's favorite tourist destinations. The state's environment and absence of chemicals enable organic agriculture, and its health certified water creates the opportunity to add value to fisheries and aquaculture products. Furthermore, the state has enormous potential for metallic and non-metallic product mining, which makes it Mexico is leading sea salt and plaster producing state.

Population

Baja California Sur population accounted for 0.6% of Mexico's total population in 2016.

POPULATION 2016

Concept	Baja California Sur Total (A)	National Total (B)	% over National A/B
Total Population (TP)	795,526	122,746,451	0.6%
Population under 15 years of age	206,676	32,269,331	0.6%
Working Age Population (WAP)	588,850	90,477,120	0.7%
Economically Inactive Population (EIP)	194,160	36,442,320	0.5%
Economically Active Population (EAP)	394,690	54,034,800	0.7%
Active population	377,987	52,123,674	0.7%
Inactive population	16,703	1,911,126	0.9%

Source: INEGI, National Survey of Occupation and Employment, last quarter of 2016.

EMPLOYEES BY BRANCH OF ECONOMY ACTIVITY 2016

Concept	Baja California	National	% over National A/B
	Sur Total (A)	Total (B)	
Total Active Population	377,987	52,123,674	0.7%
Agriculture, forestry, fishing and hunting	25,502	6,920,547	0.4%
Mining, electricity and water	7,999	379,300	2.1%
Manufacturing	28,179	8,528,629	0.3%
Construction	46,886	4,346,696	1.1%
Commerce	66,412	9,802,437	0.7%
Accommodation and food services	55,331	3,848,043	1.4%
Transport and warehousing	17,881	2,647,569	0.7%
Professional, financial and corporate services	25,830	3,565,476	0.7%
Social assistance	35,084	4,170,171	0.8%
Other services	41,508	5,407,012	0.8%
Public administration and international institutions	26,555	2,217,975	1.2%
Non specified	820	289,819	0.3%

Source: INEGI, National Survey of Occupation and Employment, last quarter of 2016.

Employment

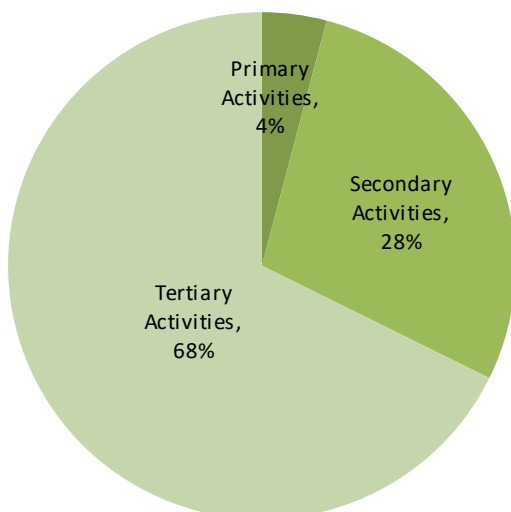
Baja California Sur recorded 378 thousands workers during 2016, mainly in commerce. In respect to the national level, the state represented 0.7% of the workers in the commerce services.

Economy

The Gross Domestic Product (GDP) of Baja California Sur was more than 154 billion pesos in 2016, and contributed 0.8% to Mexico's national GDP.

Tertiary sector, which includes trade and real estate services, contributed 68% of the state's GDP in 2016.

GDP STRUCTURE OF BAJA CALIFORNIA
SUR, 2016



Source: INEGI
Facts: Millions of pesos

GDP 2016	Baja California Sur	National	Share (%) A/B
	Total (A)	Total (B)	
Total	154,036	18,841,226	0.8%
Primary Activities	6,334	673,975	0.9%
Agriculture, Forestry, Fishing and Hunting	6,334	673,975	0.9%
Secondary Activities	43,434	5,895,701	0.7%
Mining, Quarrying, and Oil and Gas Extraction	6,448	733,066	0.9%
Utilities	5,201	298,215	1.7%
Construction	29,369	1,491,382	2.0%
Manufacturing	2,417	3,373,038	0.1%
Tertiary Activities	104,268	12,271,550	0.8%
Wholesale and Retail trade	30,877	3,717,794	0.8%
Transportation and Warehousing	9,897	1,206,964	0.8%
Information	1,120	335,870	0.3%
Finance and Insurance	3,820	744,498	0.5%
Real Estate and Rental and Leasing	11,117	2,114,587	0.5%
Professional, Scientific, and Technical Services	1,910	391,874	0.5%
Management of Companies and Enterprises	0	112,269	0.0%
Admin. & Support and Waste Mgmt. & Remediat. Svcs.	3,762	669,564	0.6%
Educational Services	5,605	800,229	0.7%
Health Care and Social Assistance	3,320	445,465	0.7%
Arts, Entertainment, and Recreation	894	85,261	1.0%
Accommodation and Food Services	21,366	458,493	4.7%
Other Services (except Public Administration)	3,087	401,441	0.8%
Public Administration	7,493	787,241	1.0%

Foreign Direct Investment

- Baja California Sur received 433.4 million dollars in Foreign Direct Investment (FDI) in 2016, which was 1.6% of FDI received in Mexico. Of all the FDI received by the state, most was toward the manufacturing industry.

Salaries

Baja California Sur recorded an average salary for IMSS contribution of \$292.5 in 2016, which was below the country's average salary of \$317.9.

Average Salary quote to IMSS*	
Baja California Su	292.5
National	317.9

*Payments per day in 2016.
Source: STPS.

Average Salary quote to IMSS by National Activity Sector*	
Agriculture, forestry, fishing and hunting	180.4
Extractive industry	519.9
Processing industries	325.3
Construction	209.2
Electrical and water supply	793.2
Commerce	274.0
Transport and communications	369.5
Services to companies and individuals	309.1
Social services	443.9

*Payments per day in 2016.
Source: STPS

Infrastructure

Infrastructure in Baja California Sur	
Railways (Km)	0
Trunk and branches	0
Secondary	0
Special	0
Sea ports	16
International Maritime Ports	12
Coastal Shipping Ports	4
Airports	4
Domestic	0
International	4

Source: AEPEF 2016 from INEGI.

Baja California Sur has 16 seaports, 11 international maritime ports and 5 coastal shipping ports. It has five international airports.

Infrastructure in Baja California Sur	
Medical units	158
Public	145
Private	13
Sites for hosting	387
Rooms	22,136

Source: AEPEF 2016 from INEGI.

Education

EDUCATIONAL INFRASTRUCTURE 2016-2017

Baja California Sur	Senior High Schools	Higher Education
Institutions	n.a.	24
Schools	145	37
Students	32,729	22,897
Teachers	3,314	2,323

Source: SEP, 2017.

Out of 125,481 students who completed studies from engineering, manufacturing and construction in Mexico, 470 are from Baja California Sur.

POPULATION OF HIGHER TECHNIC UNIVERSITY BY FIELD OF STUDY 2016-2017

Baja California Sur	Enrolment	With completed studies	Graduates
Total	490	123	123
Agronomy and Veterinary	0	0	0
Humanities and Arts	0	0	0
Natural and Exact Sciences, and Computing	0	0	0
Social Sciences, Business and Law	337	74	74
Education	0	0	0
Engineering, Manufacturing and Construction	153	49	49
Health	0	0	0
Services	0	0	0

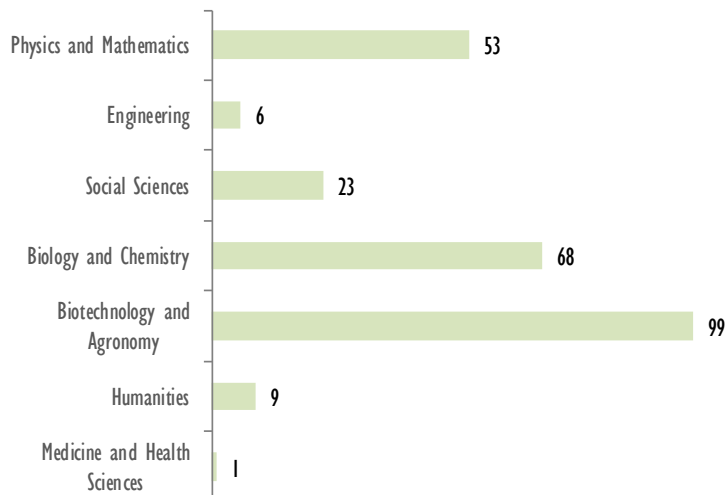
Source: ANUIES, 2017.

UNDERGRADUATE POPULATION BY FIELD OF STUDY 2016-2017

Baja California Sur	Enrolment	With completed studies	Graduates
Total	20,426	2,803	2,049
Agronomy and Veterinary	740	60	54
Humanities and Arts	879	146	59
Natural and Exact Sciences, and Computing	723	71	68
Social Sciences, Business and Law	11,481	1,559	1,273
Education	526	252	96
Engineering, Manufacturing and Construction	4,930	470	341
Health	1,073	169	123
Services	74	76	35

Source: ANUIES, 2017.

NUMBER OF RESEARCHERS BY AREA OF SCIENCE, 2017



Mexico recorded 27,186 researchers in January 2017; 1.0% of them were in Baja California Sur.

Most of the researchers in the state focused on the areas of biotechnology and agronomy, as well as biology and chemistry.

Considering only member of National Research System in 2017.

Source: National Research System, CONACyT.